

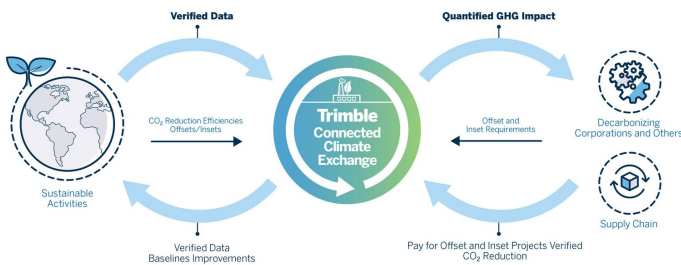
## Trimble announces connected Climate Exchange, Links farmers to companies

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### Trimble Connected Climate Exchange

Achieving Net-Zero through Physical and Digital Solutions



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Trimble's Connected Climate Exchange creates a streamlined process for aggregating data across farm organizations and verifying this data for emissions reductions and removals buyers. By connecting an ecosystem of farmers, agronomists, ag retailers and carbon buyers in one marketplace, the Connected Climate Exchange enables participation in carbon markets and sustainability programs that were previously too time-consuming and complex.

### A Farmer-First Solution

As a key participant in the carbon market since 2007, Trimble offers high-quality, in-field data in a platform solution that allows smooth data integrations. Over the past 17 years, Trimble has sold over 4.5 million tonnes of agricultural carbon offsets in Canada, generating over \$50 million for farmers. For more than 40 years, Trimble has worked shoulder-to-shoulder with farmers and farm service providers to develop innovative agriculture solutions that drive productivity, efficiency, profitability and sustainability. Through this work, Trimble is now able to help stakeholders across the agriculture value chain get closer to a net zero future.

The Trimble Connected Climate Exchange works seamlessly with Trimble Ag Software and other third-party farm management tools to:

- Centrally manage sustainability projects and customers

- Perform calculations to report on carbon emissions, reductions and removals
- Provide reporting and visualization to sustainability impacts
- Calculate payments where applicable
- Generate cross-sector supply chain insights

"One key roadblock to other carbon programs has been data aggregation. Trimble has been on the farm and collecting data for decades," said Dietmar Grimm, vice president, corporate strategy and sustainability, Trimble. "Through its data aggregation capabilities, the Connected Climate Exchange is able to deliver quantifiable and verifiable reports, validated by independent third-party MMRV (measure, monitor, report and verify) providers. This documentation is subject to annual third-party audits that track carbon emissions reductions and removals within the agriculture supply shed at scale."