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Vietnam and Chile expand agricultural trade with new fruit and meat market access

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Chile opens its market to Vietnamese passion fruit, longan and lychee, while Vietnam approves six Chilean beef-processing facilities, strengthening bilateral agricultural trade and food supply cooperation.



Vietnam and Chile have announced new agricultural market-access measures aimed at expanding bilateral trade in fruit, meat and other agricultural products following the elevation of their relationship to a Strategic Partnership on 16 November 2026. Under the new arrangements, Chile has opened its market to Vietnamese passion fruit, longan and lychee, while Vietnam has authorised six Chilean beef-processing facilities to export to its market.

The developments were confirmed during Chilean President José Antonio Kast's official visit to Vietnam from 15 to 17 November 2026, when agricultural cooperation was identified as a priority under the upgraded bilateral relationship. Both countries also agreed to strengthen cooperation on food safety, animal and plant health, agricultural technology and trade facilitation.

New export opportunities for Vietnamese fruit growers

Chile's decision to allow imports of Vietnamese passion fruit, longan and lychee creates additional export opportunities for the country's tropical fruit industry. The market opening is expected to support efforts to diversify agricultural export destinations and strengthen Vietnam's participation in international horticultural supply chains. Vietnam has been seeking to expand exports of high-value agricultural products while improving compliance with importing countries' phytosanitary, food safety and traceability requirements.

The two governments have agreed to continue working towards market access for additional agricultural, forestry and fisheries products. The latest arrangements build on existing trade cooperation under the Vietnam–Chile Free Trade Agreement, which entered into force in 2014, and the Comprehensive and Progressive Agreement for Trans-Pacific

Partnership (CPTPP).

Vietnam approves Chilean beef-processing facilities

Vietnam has completed approval procedures for six Chilean meat-processing facilities, enabling them to supply authorised beef products to the Vietnamese market. The development follows technical cooperation between the countries' veterinary and food safety authorities to address import requirements and establish conditions for bilateral meat trade.

The official joint statement also recognised progress on quarantine and food safety procedures involving Chilean beef, pork and poultry products. The market-access measures provide new opportunities for Chilean meat exporters seeking to expand their presence in Southeast Asia. However, the start and scale of commercial shipments will depend on individual exporters, approved product categories, import requirements and market demand.

Strengthening food safety and agricultural trade systems

Vietnam's Ministry of Agriculture and Environment and Chilean agricultural authorities have agreed to deepen cooperation on sanitary and phytosanitary measures. The partnership will focus on improving food safety systems, animal and plant disease controls, trade certification and information exchange.

Both countries also highlighted the importance of modernising agricultural certification procedures, including electronic certification systems, to facilitate cross-border trade. These measures are intended to improve regulatory coordination and reduce administrative obstacles while maintaining standards for agricultural products entering their respective markets.

Cooperation extends to agricultural technology

Beyond market access, Vietnam and Chile plan to strengthen collaboration in agricultural research, technology transfer and sustainable production systems. Priority areas include water resource management, water-efficient irrigation, post-harvest preservation, cold-chain management and climate-resilient crop and livestock breeding.

The countries also identified opportunities for cooperation in sustainable aquaculture and agricultural adaptation to climate change. Improved logistics and maritime connectivity between Southeast Asia and Latin America are expected to support the development of longer-term agricultural trade relationships.

The new market-access decisions mark a practical step in expanding agricultural cooperation between Vietnam and Chile, creating additional commercial opportunities for fruit growers, livestock processors and agricultural exporters in both markets.