



BVT teams up with Bioglobal A S to accelerate entry into Turkish crop protection market

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Bee Vectoring Technologies International Inc.(BVT) has announced that the Company has signed a Memorandum of Understanding (MOU) with Bioglobal A.S. in Turkey to accelerate BVT's entry into the region, with an option to further expand into adjacent countries. Bioglobal will move forward on registration trials of BVT's proprietary Clonostachys rosea CR-7 (CR-7) biological fungicide with Turkish authorities – these are official research trials that are a required part of regulatory submission. If successful, the two companies will work towards a commercial agreement to market and distribute BVT's natural precision agriculture system to growers across the region.

Established in 2000, Bioglobal is a leading distributor of plant protection and plant nutrition products in Turkey, the Middle East and the Caucasus. Bioglobal has a long history of providing quality products and have well-established relationships with the region's growing community.

“BVT aligns perfectly to Bioglobal's core goal of providing sustainable and environmentally-friendly biological products to the agricultural marketplace,” said A. Zeynep Ateş, General Manager of Bioglobal. “Pesticide residue poses a barrier to Turkish produce exports. Fortunately, BVT's biological fungicide, which reduces traditional chemical use, provides disease control and improves crop yield, is a scalable long-term solution – enhancing the overall export value.”

“Turkey is an important producer of agricultural products, and bee pollination plays a vital role in Turkish agriculture with an estimated 300,000 bumble bee hives (1) sold in the country annually,” said Christoph Lehnen, BVT Business Manager for Europe, Africa and Middle East. “Eastern European countries are major importers of Turkish produce. Therefore, our immediate market focus in Turkey will be to target strawberry and tomato growers, with plans to expand into oilseed such as rapeseed (canola), and other berries and vegetables. BVT products registered in the USA have been awarded a zero-residue

rating, which will greatly assist in selling and marketing BVT in Turkey.â”

Ashish Malik, CEO ,BVT said, â”Through Bioglobal, the work required to commercialize and sell BVTâ”s natural precision agriculture system in Turkey has already begun. BVTâ”s product was submitted to the Turkish authorities for official trial research approval earlier this year, and once approved, trials will commence shortly. BVTâ”s strategy is to continue to develop relationships with established partners in key markets to accelerate growth and broaden customer reach.â”